Seamless integration

INTOGRATE

Full Benefit of

Lotus **Notes**

and Microsoft Business Solutions **Axapta**

INT**O**INT

Seamless **Integration**
Between **Axapta & Notes**

Using **INTOGRATE** your Axapta ERP and Lotus Notes systems interact perfectly, creating tight integration between business management functions and **CRM** activities.

A large number of companies use Lotus Notes for mail, calendar and collaboration, as Lotus Notes is both flexible and powerful. An increasing number of companies choose Microsoft Business Solution Axapta as their ERP system, as it is developed for easy and safe support of all processes that take place in a modern company.
One issue about Axapta, is that the system has no interface to Lotus Notes. Companies using both Lotus Notes and Axapta are doomed to experience reduced possibilities.

INTOGRATE consists of two applications:

▶▶   **INTOGRATE** Axapta - Mail
▶▶   **INTOGRATE** Axapta - CRM

INTOGRATE Gives You Strength
To let companies benefit from the strengths of both Lotus Notes and Axapta, Intoint has developed INTOGRATE.

INTOGRATE is a professional tool that integrates the back-end of Axapta with Lotus Notes/Lotus Domino.
Each of the INTOGRATE integration modules are easily installed through 'auto-install' tools and can be used by any sort or size of company using Lotus Notes and Axapta.

INTOGRATE Axapta - Mail
The INTOGRATE Axapta - Mail integration module makes it possible for Axapta users with Lotus Notes mail clients to send mails directly from Axapta via Lotus Notes.
It is possible to send Lotus Notes e-mails from all locations in Axapta where the e-mail function is visible, enabling you to send reports, lists, etc.

INTOGRATE Axapta - CRM
The CRM module in Axapta is a tool for sales people, account managers, etc. who need to stay in contact with customers, leads, contact persons and other. The INTOGRATE Axapta - CRM integration module contains the mail integration module expanded by integration to the calendar and the To Do system in Lotus Notes, letting you benefit from both Axapta and Lotus Notes features.

Notes & Axapta
In Perfect **Harmony**

Trapped In Separate Systems

Having chosen Axapta for ERP and Lotus Notes for mail, calendar and collaboration, the Danish company Rationel Windows had a problem, as Axapta is meant to integrate with Microsoft Exchange and Outlook, not Lotus Domino and Notes.

"In Rationel Windows we have invested money and time in our Notes system. We use it for mail and calendar, but we have also developed our own applications - e.g. a QA system and product databases, applications of great importance to us", IT Manager, Lars Errebo says.

The result was that data was 'trapped' in separate systems.

Uniting The Best From Both Worlds

But once Rationel Windows had INTOGRATE they were able to integrate Axapta and Notes completely. This was especially relevant in connection to the CRM part of Axapta:

"When we create an offer in Axapta CRM, the system automatically generates follow-up activities, which are reflected in the relevant sales people's calendars. And vice versa - when calendar data is changed, this is reflected in Axapta.

Our employees now have the best tools from both worlds: Our production staff can access the Notes QA system directly from Axapta and our sales people have brilliant tools for sales support.

And management is happy. We have invested time and money in our Notes system.

And not only have we protected our investment - we also have tools to create the most efficient workflow", says Lars Errebo, IT Manager, Rationel Windows.

Rationel Windows

Rationel Windows is a leading producer of windows and external doors. Although Danish headquartered, Rationel Windows has considerable success on other European markets as well.

The success of Rational Windows is based on quality - quality regarding raw materials as well as the production process, combining state-of-the-art technology with traditional workmanship. Employing 750 people on locations in Denmark, England, Ireland, and Poland, Rational Windows has a turnover of €90 mill. (DKK650 mill.) per year.

INTOGRATE Axapta
Mail

- Supports standard Axapta mail-tools

- Supports To, CC, BCC, Subject, Body and Attachments

- Includes Axapta development tools

- Links to e-mail from Axapta

- Possible to send mails with user interaction through mail client, and to send mails without user interaction (backend)

INTOGRATE Axapta
CRM

- Includes all features from INTOGRATE Axapta – Mail

- Extended mail-tools including archiving in Axapta Document System.

- Online synchronization of activities from Axapta to Lotus Notes appointments and to-do's

- Two-way synchronization of activities in Axapta to and from Lotus Notes Calendar/To Do

- Two-way synchronization of personal address books in Lotus Notes to and from Axapta contact persons.

- Drag and drop Lotus Notes Mails to Axapta document system.

Integrated fields:

▶ **Activity**

- Start date/time
- End date/time
- Purpose
- Location
- Participants
- Memo
- Priority
- Alarm and Alarm time
- In addition, standard CRM information (activity number, plan, type, stage, etc.) will be transferred to the Comments field in Notes

▶ **Contact person**

- Names
  (first name, middle name and last name)
- Addresses
- Phone number
- E-mail and web addresses
- Personal information: birthday, title, etc.

Compatibility

▶ Supports all Axapta versions

▶ Supports Lotus Notes 4.6 and forward

▶ No modifications necessary in Lotus Notes